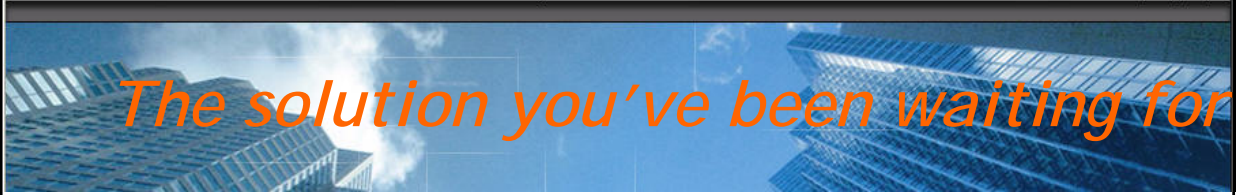




# Unikommerce



The integrated management solution (ERP)



Unikommerce is a solution developed and distributed by Systèmes Informatiques Unik Inc  
[www.siumik.com](http://www.siumik.com) — [www.unikommerce.com](http://www.unikommerce.com)

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## About enterprise resource planning

Enterprise resource planning (ERP) systems are used to control the various functionalities of a business from with a single software framework. They gather, validate and process data from all aspects of the business with an emphasis towards eliminating redundant data entry and software systems, and therefore improving the overall efficiency of a business.

The primary advantages of an ERP system are as follows:

- *Simplified data entry with stringent validation*
- *Data transfer and reusability between functionalities*
- *Instantaneous access to information between functions*
- *Comprehensive process execution in just a few clicks*
- *Easy learning curve for processing and user interfaces*
- *Effortless maintenance for all the system modules*

These advantages translate into significant improvements in productivity for the whole business, including the following:

- *Fast and efficient management*
- *Reliable and relevant information*
- *Eradication of useless tasks*
- *Better performance*
- *Informed decision-making*
- *Increased productivity*
- *Decreased operating costs*
- *Optimized business processes*
- *Improved morale*
- *Partners' confidence and satisfaction*



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## *UniKommerce's advantages*

*UniKommerce* is an ERP system designed specifically for small businesses working in distribution and light manufacturing. It focuses on efficiency, performance and stability, and was developed using a fully integrated Microsoft platform (operating systems, programming language and database engine).

*UniKommerce* allows small businesses to optimize their productivity as well as their decision-making process, and therefore enables them to meet the challenges posed by these two critical areas in an extremely competitive environment.

Through its integration of operations and decision-making, not only it allows users to react more quickly, but also more accurately and intelligently: the end result is a significant drop in operating overhead and improved customer service, which in turn leads to an attractive sales proposition and increased profitability.

*UniKommerce* can operate with multiple languages, currencies, companies and warehouses, and provides a host of functions that can assist decision-makers and improve their ability to control, oversee operations. Our solution includes a full array of ancillary services (analysis, implementation, training and support), all for a price point that is much more affordable than for comparable products.

*UniKommerce* incorporates the functionalities of larger systems to serve the needs of small and medium businesses, and therefore includes modules for controlling and supervising operations, to assist in decision-making, and to support communications and customer service. Its modular design makes it easy to learn and adjust, while providing a completely secure data platform for your business. It is easy to implement, with a return on investment within 12 to 24 months.



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## UniKommerce's modules

The modular design of *UniKommerce* also allows us to continuously update its functionalities based on customer feedback and evolving technology. Furthermore, certain modules can be omitted, such as a distribution company that does not need modules related to manufacturing.

We also offer optional modules for an online catalogue and ordering system, as well as a task manager. Finally, for a truly integrated solution, accounting and payroll modules are available with *UniKommerce*.

### **1- RESOURCES**

This module includes all the elements required to properly manage and use enterprise resources: customers, suppliers, sales representatives, employees, operators, and online resources.

### **2- DISTRIBUTION**

This powerful module integrates with the accounting modules to ensure that all the data is shared reliably and completely, starting from operational transactions on up to the general ledger. This feature-rich yet user-friendly module covers all the needs for small distributor.

Functions: *Internal and online catalogue, quotes (optional), ordering, purchasing suggestions, shipping, invoicing and customer account management, integration with transportation systems, pricing for individual customer or supplier, dynamic calculation and optimization of costs, product tracking with lapse date management, stock management with optimal pick-ups, reception and pre generation of supplier statement, commission management, promotional management for specific products or group of products/customers/territories/representatives, and many other functions.*

The distribution module also includes control and supervision functions to help decision-making.

We call this section the control center, and it includes the following functions: *calculation of minimal quantities and supplies, order tracking, stock tracking, shipping/receiving tracking, promotion and commission configurations.*



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## UniKommerce's modules

### **3- ACCOUNTING**

The accounting modules are integrated with the operational modules and capture all the transactions from the different journals into the ledger. The accounting periods can be closed at your convenience. The multi company functions allow you to manage the accounting for companies or divisions in the same group.

Functions: *Accounts receivable, accounts payable, general ledger (transactions and budgets), large number of listing options, including accounts receivable aging, account receivable history, deposit slips, receipts, accounts payable aging, accounts payable history, disbursements (cheques), disbursement list, journals (sales, receipts, purchases, disbursements), trial balance, general ledger verification, summary journal, general ledger transactions, result statements, balance sheet, bank reconciliation, tax report, accounting periods, chart of accounts, payroll documentation, etc.*

The payroll calculation and processing functions are also available as an option and can be integrated with the rest of the accounting modules.

### **4- PRODUCTION**

This module integrates with distribution management and the accounting modules. It includes a simple and clear interface for creating and managing production recipes (multilevel network with visualization of arborescence).

Functions: *Component management (raw materials, subassemblies, labour, finished products, semi-finished products), work stations, machinery, multilevel recipes, copies and reviews, work orders, reservations, consumption, time tracking, closing, loss management (fixed or per unit), calculation of manufacturing price and cost, and many other functions.*



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## UniKommerce's modules

### **5- TASK MANAGEMENT**

All the communications related to the business resources are centralized in the task manager. It includes a scheduling function to help task generation and follow-ups for yourself or other users. It also includes a very powerful tool to schedule automated tasks for the server (e.g. process the customer account statements and send them by fax or email).

Functions: *Task scheduling (calendar, recurrent tasks), follow-up scheduling for various elements (customers, suppliers, representatives, etc.), internal and external communication, status-based display and follow-up (new, to do, complete, pending, etc.), sending emails and faxes, and many other functions.*

### **6- PROJECT MANAGEMENT**

A project can be created for any activity (research and development, prototyping, prospecting, canvassing, implementation, special events, etc.) Any project may be reviewed and analyzed per type of activity.

Functions: *Project start-up and resource assignment, activity and timetable set-up, project transactions planning (quotes, orders, etc.), revenue and expenses breakdown per activity, etc.*

### **7- E-KOMMERCE**

For businesses who want to sell their products online, this module can manage your online catalogue and seamlessly integrate the ordering process with your central system. Once approved by the customer, online orders are validated and released to your regular ordering channel.

Functions: *Online catalogue (synchronized with internal catalogue), shopping cart, order confirmation and preparation, search engine.*



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## *UniKommerce's modules*

### **8- DOCUMENT TRANSMISSION AND ATTACHMENT**

These functions are a great value-added benefit to your system. The transmission function is integrated to the report generator and can send any list, document or report by fax and/or email directly from the software. Reports (order, invoice, account statement, quote, etc.) can be automatically enclosed and sent to the appropriate resource without having to leave the system use external applications.

In addition, any electronic document (purchase orders, technical specifications, drafts, illustrations, etc.) — from within the system or externally — can be attached to any record (order, product description, recipe, quote, account receivable, etc.) in the database.



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## Technology and deployment

*UniKommerce* was created using **Microsoft® Visual Studio** and designed to run under **Microsoft Windows®** using the **Microsoft® SQL Server** database platform.

*UniKommerce* was developed with Microsoft® products to make it accessible and very affordable to acquire and implement for most small and medium businesses.

Implementation can be achieved using one of these two approaches

1- Client-server mode, where the software is installed on every workstation and connected to a database server.

2- Terminal-server mode (a.k.a. Citrix®), where only one copy of the program is installed on a server and accessed using **Microsoft® Terminal Server**.

We recommend the latter option if the software is to be installed on more than 10 workstations and/or remote access is needed (warehouses, branch offices, home access, hotels, etc.)

This latter option has the advantage of reducing maintenance costs of ownership, since there is only one installation of the software to monitor. In addition, one does not need to invest in powerful workstations because the server handles all the processing, which is a significant benefit.



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## About Systèmes Informatiques Unik

Our enterprising and dedicated team has been developing and commercializing software solutions to help small and medium business owners for over twenty years.

Our mission is :

**Create and implement high-quality management software solutions that are reliable**

Through our generic software solution called JuriSoft, we quickly became the leading choice for bailiffs in Quebec. The challenges we faced while developing and commercializing this product have enabled us to hone our expertise at creating state-of-the-art software solutions, and we now offer small business owners the fruits of our labour: *UniKommerce*, an ERP system designed for the distribution and the light manufacturing markets.

### **Focus on turnkey packages**

All our software products are supported by a complete range of services to help you maximize your investment for all aspects of the product: analysis, development, implementation, integration, customization, training, maintenance and support. Through our partners, we can also offer hardware installation and network configuration, and therefore give you access to a complete operational package. In other words, our customers are assured to receive a trustworthy service that will enable them to be more efficient as well as save significant amounts of time and money.

### **Provide profitable solutions**

For over twenty years, Unik has specialized in implementing powerful solutions which have enabled our customers to recover their initial investment within 12 to 24 months, depending on the situation of each individual business. On average, systems implemented by Unik have remained in function for 15 years, which is a testimony to the importance we give to building durable relationships, and also helps our customers invest with a long-term view.



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## Our services

We also offer our services as consultants, analysts, advisors and trainers in all areas pertaining to information technology and its integration in a small or medium business.

If your business has particular or specialized needs, or limited access to funds, we will strive to provide you with a service that is both flexible and customized while still remaining affordable. Our intervention will focus on leveraging our expertise to help you achieve your specific goals.

Our main strength as a business is our dedication to high-quality customer service and to powerful solutions that remain easy to use. These are the building blocks that have allowed us to retain and expand our customer base, and explains how we have become a recognized leader in our field.

### **CONSULTATION AND ANALYSIS**

Customers who request a consultation or analysis related to information technology management can rely on our services. Whether you need a situational diagnosis, adjustment planning, process recommendations, or simply some decision-making support, we can help you.

### **SUPPORT AND UPGRADING**

Our contracts specify that we will provide a support framework every time we implement a solution package.

This framework covers all service calls, and includes any intervention required to correct, adjust, remedy or eliminate problems that were reported to one of our support specialists during normal use of the system.

Upgrades are handled according to our gradual development approach. Our customers can provide any suggestion regarding improvements and modifications, and each request is carefully analyzed before we decide to integrate it or not into the baseline system.

In short, our solutions gradually become more and more customized to each customer, with increased functionalities and improved workflow. There is no additional cost for this service, as it is included in all our support and upgrade contracts.



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## Our services

### **TRAINING**

In order to continuously expand our expertise while ensuring an adequate knowledge transfer to users of our products, our training seminars focus on the solutions we provide and implement.

### **HARDWARE AND NETWORKS**

We work in partnership with many professionals working as consultants, network deployment architects and hardware specialists in order to ensure that our customers have total control over the operational solution they choose. This approach has particular advantage : if problem arises, it ensure the equipment and solution providers will work together to find a solution rather than blaming each other.



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## Testimonials

*I have to say that I am very impressed with the new computer program which you and your team have developed. The tools which are now at our disposal and their degree of sophistication allow us to act, as well as react, in a manner which empowers us to be a much stronger "player" in our market. In addition, the way your team has been able to adapt its thinking to address our specific needs has been remarkable. This new system, compared to the former one, is like the difference between day and night.*

**Patrick Fefer**  
**President**  
**Médoclub Dental/Dentaires**  
**Saint-Laurent**  
**(514) 735-6079**

*L'implantation de votre logiciel UniKommerce maintenant terminée, je tenais à vous féliciter et à vous remercier au nom de l'Équipe de Papeterie l'Écologic. Vous avez fait preuve de patience et de détermination.*

*Je crois personnellement que le succès d'une entreprise repose sur l'écoute de ses clients, et c'est ce que l'Équipe d'Unik a fait tout au long de l'implantation d'UniKommerce.*

*Encore une fois merci!*

**Daniel Dupont**  
**Directeur des opérations**  
**Papeterie l'Écologic**  
**Granby**



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UniKommerce is developed with



Microsoft SQL Server

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